

JOB DESCRIPTION

Partnership Development Manager, Health Engagement and Innovation Team

Vacancy Ref: A2282

Job Title: Partnership Development Manager	Present Grade: 8
Department/College: Health Engagement and Innovation Team, Faculty of Health and Medicine	
Directly responsible to: Senior Manager, Health Engagement and Innovation Team	
Supervisory responsibility for: Staff employed on relevant projects	
<p>Other contacts</p> <p>Internal: External engagement, partnership and business development staff in FHM and other faculties, staff involved in ERDF-funded programmes, academic staff, departmental, faculty and central Professional Services staff including Research and Enterprise Services.</p> <p>External: Staff in key public and third sector partner organisations, particularly local councils, public health, charities, primary care, further education colleges and housing associations.</p>	
<p>Major Duties:</p> <p>The post holder will develop and manage emerging partnerships between the Health Innovation Campus (HIC) and major local population health infrastructure programmes. The role will focus on building upon the University's partnership in major cross-sectoral innovation initiatives to enhance local Health infrastructure (e.g. NHS England Test Bed, NHS England Healthy New Town), and to realise the excellent opportunities for linking these developments to the HIC. These major community and housing initiatives across Lancashire offer an exciting opportunity for strategic and operational linkage to the HIC, and the prospect of creating a globally unique infrastructure for innovation around population health.</p> <p>The Partnership Development Manager will also support further development of the health, public health, social care and Third Sector elements of the University's emerging partnerships. This includes the Strategic Alliances currently in Blackburn with Darwen and in Blackpool, as well as other strategic partnerships under development.</p> <p>The post holder will also act as a key link between the Health Engagement and Innovation Team and other Faculties (including Lancaster University Management School, the Faculty of Science and Technology and the Faculty of Arts and Social Sciences) to connect all parts of the University to the broader public and Third sectors around health.</p> <p>The postholder will work closely with the other Business/Partnership Development Managers to ensure capacity for delivery and for fully realising the potential of the HIC's strategic partnerships with the NHS, Public Health, local councils and the Third Sector over the next two years. There is a strong need over the next two years to develop and maximise our new emerging partnerships involving the broader Public Sector and the large initiatives outlined above. Beyond 2019, we shall seek to establish joint roles supported by partners to further develop the partnerships.</p>	

Key responsibilities and deliverables will include:

1. Connecting the University to strategic health related infrastructure initiatives and external partnerships with the public and third sector. This is to lead thinking and to maximise knowledge exchange and impact.
2. Building capacity for engagement and cross-sectoral working, including supporting the professional development of academic staff and support to partners in the public and third sector.
3. Identifying and developing collaborative projects for research, innovation and impact, linked to the themes and strategic priorities of the HIC, and aligned with national and international funding streams. This includes liaising with external funders and stakeholders as required.
4. Leading on the development of collaborative project teams including identifying and bringing together inter-disciplinary academic colleagues with relevant expertise and interests with staff from infrastructure initiatives and partnerships to improve research and innovation.
5. Coordinating, contributing to and managing the development and submission of collaborative funding proposals to support further joint development of the strategic programmes.
6. Via collaborative activity support the delivery of KPIs including increasing externally funded projects and income from consultancy, contract research, IP and Knowledge Transfer Partnerships, as well as published outputs, student placements and evidence of impact.
7. Providing guidance and support in the design and management of evaluation projects.
8. Planning and delivering communications to support the partnerships and projects including the development and delivery of key events and activities, as well as contributing to HEIT, FHM, HIC and other relevant communications and reports.
9. Undertake any other duties consistent with the nature and grading of the role as agreed